

## **HOW EXPERT WITNESS REFERRAL SERVICES CAN SAVE YOUR FIRM MONEY**

An expert witness can make or break your case but finding the right one does not mean you have to break the bank. It is of utmost concern that you locate a qualified expert witness of the highest caliber, yet researching and reviewing the field of potential candidates, much less retaining their services, can seriously overwhelm your resources, consume valuable time, and deplete finances. While this is certainly true for firms of all sizes, the impact of runaway costs on smaller firms is proportionally greater. By using an expert witness referral service, smaller firms effectively extend their team and gain the type of competitive edge typically enjoyed only by larger firms with greater financial resources and more personnel.

While you may be looking to save your firm money, you, no doubt, recognize that frugality at the expense of quality and confidence will cost you in the long run. Prudent business practice requires judicious management of funds and it is best when the cost savings of an expert witness referral service represent an organic advantage produced by a synergistic model of expert witness research, qualification, review, selection and support.

The monetary benefit of using an expert witness referral service actually precedes your firms' use of services when the provider is able to connect you with a wide variety of experts in multiple disciplines that your firm would otherwise have to take the time and expense to identify on its own. Any expert witness referral service worth your consideration must assess and approve the individual experts using rigorous standards so as to qualify the best, most knowledgeable, experienced and ethical in the field.

It is readily apparent that your very need for an expert witness naturally implies a complex case and that anyone other than the perfect expert would be unacceptable. With this in mind, it is paramount that you be afforded the privilege of engaging in initial discussions with any number of experts, free of charge, until you have identified the ideal candidate. Clearly, an expert witness referrer that practices this level of access and transparency, at this stage of the proceedings, not only engenders trust but provides major savings of time and money. Ideally, they should also offer free recruiting of hard-to-find experts.

By tapping into an expert witness referral service's structured resources and network, your firm can amplify its efforts without having to hire more employees or overextending your workforce. Personalized case management, administrative assistance, and immediate response to your needs, will augment your team's abilities and efforts while relieving you of the financial encumbrance typical of such expansion. Essentially, you get to maintain the size of your team but have the opportunity to play in a bigger ballpark. When using an expert witness, it helps to know you have an experienced and knowledgeable scout to help you recruit from the big leagues.